

# Sirtawn Systems

## Features and Functions: Major Unit Inventory / Contracts

### Dealer Configuration and Build Function

- \* Set up Manufacturer's Makes, Models and options.
- \* Set up Dealer Options.
- \* Create multiple Configurations (using Build numbers) for Inventory or Customers (Potential or Orders).

### Purchase Order Function

- \* Create "Special" Major Unit Purchase Orders based on "Build#".
- \* Receive directly to Major Unit Stock Inventory and update Service Module.

### Major Unit Stock Inventory

- \* Unique Stock#, unit description, motor details (max of 3), License#, etc.
- \* Inventory "Status" (Available, Pending, Invoiced, Layaway, Hold, Awaiting Financing).
- \* 50 "Special description" fields for "Included" / "Options" for this unit.
- \* Supports Unit Kits and "Roll-up" costing and "Pricing".
- \* Includes detailed costs from
- \* Interface to Service Module for quick set-up of Service Unit (PDI, etc).

### Contract Function (Structured after OMOA Standard Contract)

- \* Multiple Buyers per Unit, Existing Customer.
- \* Maximum of 6 Major Units per Contract.
- \* Multiple Notes and Special Instructions input.
- \* Unlimited "Trade In" with separate process update to inventory (Book / Trade-in Value). Detailed "Trade-in" information transferred to MU Inventory and Service Units.
- \* Lien Control.
- \* Fees, Products/Services and Warranty input.
- \* Add Options from "Standard Inventory", Dealer Options or Manufacturer Options (no charge or extra / special charge).
- \* Multiple deposits management by a special "Trust Accounting" function (Maximum of 3 payment methods per deposit and supports multi-currency) with Deposit Receipts.
- \* Separate Contract Invoicing function (3 methods of payment, multi-currency).
- \* Contract Cancellation with ability to transfer deposits to a new contract.

### Floor Plan Function

- \* Floor Plan with Payment Schedule for each unit by stock#.
- \* Complete Payment Processing that → matches the Floor Plan Interest Report from the Vendor. Payment per Unit, Adjustments, Interest and Insurance may be entered. Once completed, a Cheque may be created into AP automatically (AP must print).
- \* Floor Plan Current Balance Report.
- \* Floor Plan Current Due Report.

Stock#	Status	Description	VIN	BaseDate	Unit\$	Balance	Payment
001708		2006/MERCURY/10HP	E89W8798U9D8298	27-Sep-07	506.82	475.60	0.00
0148808		2003/AQUA-DECK/15 BONG	016006	25-Apr-08	3833.59	3833.59	500.00
028		2006/DMC/10HP	E89W8798U9D8298	03-Apr-07	5083.09	769.76	0.00
045		2003/DMC/F75TLRB	1001754	14-Dec-06	8547.10	7949.91	0.00
051607		2004/DMC/LF225TRC	1002671	10-Nov-06	17962.76	13956.29	3000.00
051708		2009/DMC/1.5 ELECTRIC	787FY87Y8374	27-Sep-07	703.31	659.99	200.00
05K607		2009/DMC/60HPLS	4J234JBN2KJ45	20-Dec-06	9580.21	8807.01	1000.00
07L607		2009/DMC/40HP	8998AGSD6A56D3	25-Jul-07	7096.29	7096.29	1000.00
10A707		2004/DMC/F50TLRC	1003983	25-Jul-07	13210.21	9210.21	1200.00
113		2009/DMC/40HPLS	878987AD5FFA8ER	14-Jun-07	8488.59	7539.73	0.00
137		2009/DMC/25HPSTD	98U98CN89U43382	21-Dec-06	2182.75	1746.19	0.00

F5:Reposition      Up      Pg Up      Down      Pg Dw      Exit      F9:Chk.Totals->

Enter/Select      SF4:Print      SF9:Process Chk.

HiLighted Record:

Vend#:	DMC	ONTARIO MARINE CORPORATION
Stock#:	001708	Desc: 2006/MERCURY/10HP
VIN:	E89W8798U9D82983	BaseDate: 27-Sep-07
Last Pay:	0.00	Total#Payments: 0      31.22
Notes:		

Payment Summary

TotalDols:	506.82
-PayMade:	31.22
-ThisPayment:	0.00
Balance:	475.60

SF2:Obtain Control#

Adjust: 35.25  
Interest: 546.95  
Insurance: 0.00  
Chk.Total: 7782.20  
Control#: 20

Seq: Vend# Stock#  
(Rev:Sept.2.2008) QFLRv2  
03/25/2009

### Interface to Other Modules

- \* Batch Control and detailed Report included with update to General Ledger.
- \* Integrated to Inventory control Module.
- \* Updates to Accounts Receivable Modules.
- \* Integrated to Service Module.

**Features and Functions: Major Unit Inventory Set-up**

**Sample: MU Stock Unit Set Up Screens**

Unique Stock# with basic Unit Definition of Year, Make & Model (\* indicates Lookup).

Quick reference for standard Function Keys.

Cost Summary that includes all basic costs plus the "Roll Up" costs from Work Orders.

Kit Details for other units that are part of this Master

Control to create "Service Unit"

Total Prices & Costs for Complete Unit (Including Kits).

Total Prices & Costs for this Unit Only.

Other information: License#, Key#, plus.

Configuration and Serial#s for all Motors/Engines (Max. 3) included with this Unit.

Deal/Contract Information.

## Features and Functions: Major Unit Inventory / Contracts

### Sample: Major Unit Contract Input

**Contract#, Deal#**

**Buyer (s) information**

**Contract Status, Sales Date, Promised Date, Customer#.**

**Selected Major Unit Inventory Items (Max. 6).**

**Special Instructions and notes are available for all parts of Contract.**

**Quick Reference to Function keys**

**Separate Trade-in Database shown here in summary, tracks complete details.**

**Add fees, Products, Services and Warranty to the Contract.**

**Deposits are tracked in a "Trust Account". Press SF9 to Lookup Deposits for this Contract.**

**Contract Totals**

**F&I Sales Contract Input**

Company: BANK Contract#: 2501 Deal#: 2501 Salesperson: BRB BROWN, BARRY

First Buyer: Chg?: [N] Buyer#: 1 Id: 1 Spec Buyer: Chg?: [N] Id: 2 MoreBuyers?: [ ]

Buyer: CANADIAN BUSY BODIES

Address: MAIN STREET  
DOWNSVIEW NS M1D 4T6  
Lic: [416-111-2222] DOB: [ ]

Status: [P] Pending  
SalesDate: [04/18/2004]  
Promised: [05/05/2004]  
BuyerNote: [ ]  
Cust#: [BRW001]  
TaxProv#: [ON]

X	Units	Kit	Make	Year	Model/Colour/Size	Serial#	New/Used/Consignment	Price
	JTC55089		CROWLINE	2004	230BR/OPAL/ONYX/	JTC55089C404	N	40000.00
	261499		SHORELANDER	2003	TRAILER 03/SLV31BLW/	IMDAPWT114A261499	N	70000.00
	ZZN17256		SEADOO	2003	GTX 4 TEC/YELLOW/	ZZN17256L203	N	77700.00

Options: [ ] Spec Inst: [ ]  
# of Options: 8 Delivery: [ ] Location: MAIN MARINA DOCK

X	Trade-In	Make	Year	Size/Hp	Serial#	Model	Trade Value
	#1. BOAT	CROWLINE	1999 35'	R456456-6666666	SUPER FAST		25000.00
	#2. TLR	LARSON	1999 35'	T546-R33	EZ LOADER		2500.00

Total Lien\$: 10055.00 Lien Override: [ ] Trade Note: [ ] Use Total: [ ] (Y:Flat) Tot.Trade: 27500.00

Entered Deal#: AF1:Lookup (If Blank, the next Deal# will be used)

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**F&I Sales Contract Input**

BANK Contract#: 2501 Deal#: 2501 BRB BROWN, BARRY CANADIAN BUSY BODIE

Equip. Total: 187700.00 Freight: 0.00 Purchase: 187700.00 Net Difference: 160200.00

Options: 0.00 PDI: 0.00 Trade-In: 27500.00 Override: 0.00

Fees:	Description	Amount	Notes	Subtotal
X	Gasoline (GAS):	100.00	1.00	
	Documentation (DOC):	200.00	2.00	
	Registration (REG):	0.00	100.00	
	Licence (LIC):	0.00	150.00	
	Other1*:	0.00	100.00	
	Other2*:	0.00	100.00	
	<b>Subtotal:</b>	300.00		453.00

Products/Services:	Description	Amount	Notes	Subtotal
X	Serv.Contract (SV01):	0.00	500.00	
	SingleLiflins (LF01):	2.00	1.00	
	Accid./Health (AH01):	3.00	4.00	
	Damage Ins. (DAM1):	5.00	6.00	
	<b>Subtotal:</b>	10.00		511.00

Warranty:	Description	Amount	Notes	Subtotal
X	Warranty1 (WAR1) Term: 24	0.00	300.00	
	Warranty2 (WAR2):	0.00		
	<b>Subtotal:</b>	0.00		300.00

Total\$:	Description	Amount	Notes	Subtotal
X	Subject to GST:	161208.00	7.0000	11284.56
	Subject to PST:	161213.00	8.0000	12897.04
	Lien Payout:			10055.00
	<b>Invoice Total:</b>			195700.60
	SF4: Enter Deposits / SF9 to Display / SF5:Print Receipt:		# of Deposits: 2	3187.50
	Payable on Delivery:			0.00
	Balance / Net Amount to be Financed:		QSAL	192513.10

Enter the Override Price Charged for the Stock Units or Leave Blank 02/24/2006

**Features and Functions: Major Unit Inventory Trade-in Process**

**Sample: Trade-in Process Screen**

**Contract#**

**Visually verify Customer #, Name and Contract Details (Stock#s).**

**Trade-in Unit Details.**

**Trade-in Notes from Contract.**

**Set "Trade-in" Unit to create entry in Major Unit Inventory and New Stock#.**

**Real Book Value of Trade-in for Inventory purposes.**

**Automatically set up "In-House" Service Unit for "Trade-in" going into Inventory.**

**General Ledger up-date details.**

**Contract "Trade-In" Process and Update**

Company: **BANK** (Deal#: **2501**) Note: Enter 'Y' under the QSTK flag to transfer the Trade-in Unit to the QSTK database (Major Unit Inventory). Enter Enter 'X' Write off the Trade-In Unit.

Contract#@: **2501** Contract Status: **P**

Cust#: **BRW001** Trade-In Status: **Y**

Name: **BARRY AND DELORES BROWN**

Stock#	Kit Make	Year	Model/Colour/Size	Serial#	Used
JTC55089	CROWNLINE	2004	230BR/DPAL/ONYX/	JTC55089C404	N
261499	SHORELANDER	2003	TRAILER 03/SLV31BLW/	IMDAPWT114A261499	N
ZZN17256	SEADOO	2003	GTX 4 TEC/YELLOW/	ZZN17256L203	N

Trade-In	Make	Year	Size/Hp	Serial#	Model	TradeValue
1 BOAT	CROWNLINE	1999	35'	R456456-6666666	SUPER FAST	25000.00
2 TLR	LARSON	1999	35'	T546-R33	EZ LOADER	2500.00

Total Lien\$: **10055.00** UseTotal: Tot.Trade: **0.00**

Trade-In	Book\$	QSTK	NewStock#	Trade Notes
1 BOAT	22000	Y	R456456	BOAT IS IN EXCELLENT SHADE, MAINTAINED BY US
2 TLR	2500	Y	R456456T	BOTTOM NEEDS CLEANING

TotalBook\$: **24500**

AR Flag\*: **200** GLDate: **05/05/2005** FiscalYr: **2005** Pd: **11** PendGL#: **2770**

Create Zunit?  (Y:Creates Service Unit when creating Stock Record,D:Done)

Process?:  (Y:Creates Stock Records and Updates GL Inventory & Pending/Trade Accts.)

(X:Save Trade data without creating/Updating)

Enter a Valid Contract#

QSAT 02/25/2006